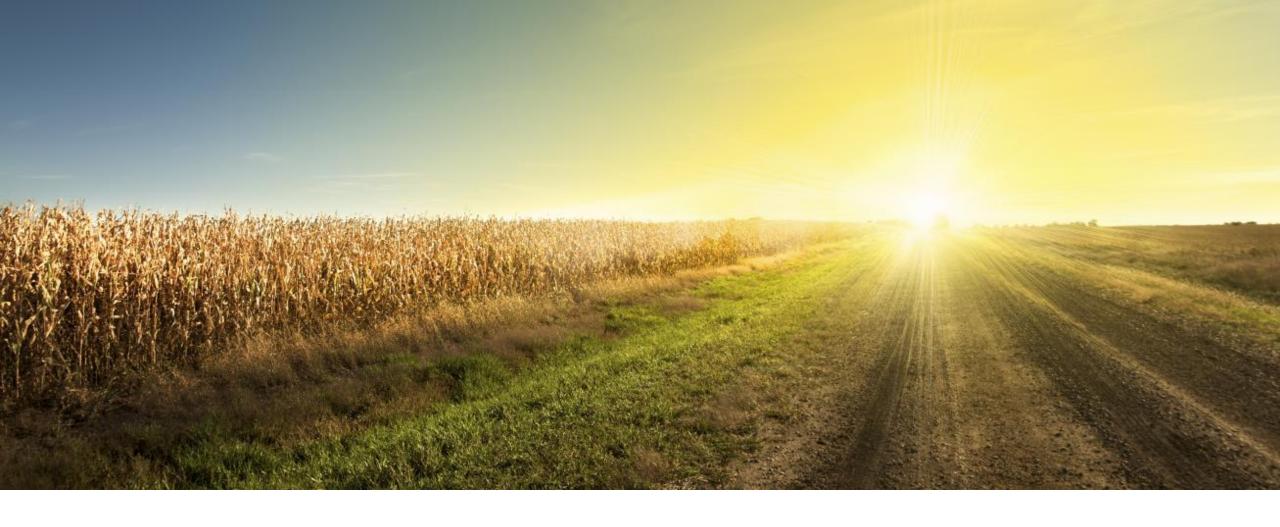


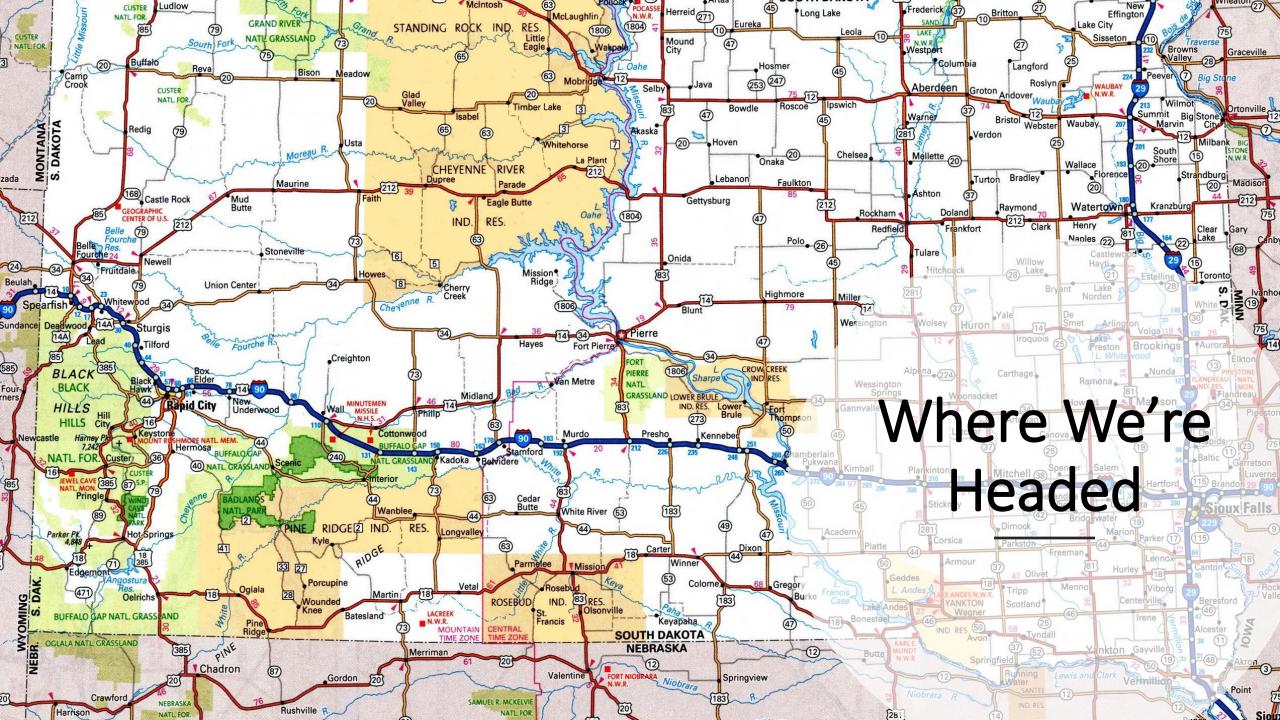




We're Good at...



We're Good at Growing.



South Dakota Career and Technical Education (CTE) Framework

Vision: To transform and expand CTE so that each learner – regardless of background, age or zip code – is prepared for career and college success.



Five tenets guide this vision:



Every school district offers CTE programs that are connected to business and industry, postsecondary pathways, real-world experiences, labor market needs, and academic content.

Tenet II



Students have access to high quality, diverse programs irrespective of geography.

Tenet IV





Tenet I

As an integral part of a well-rounded education, CTE and career exploration are the norm and are student-centered.



Tenet III

Equity, integration, and alignment are intentional and embedded.



Tenet V

The state will facilitate data, reporting, and application systems that support the above tenets.







College was once seen as steak and CTE was once seen as a hamburger...







TUERE VET8 The alphabet same

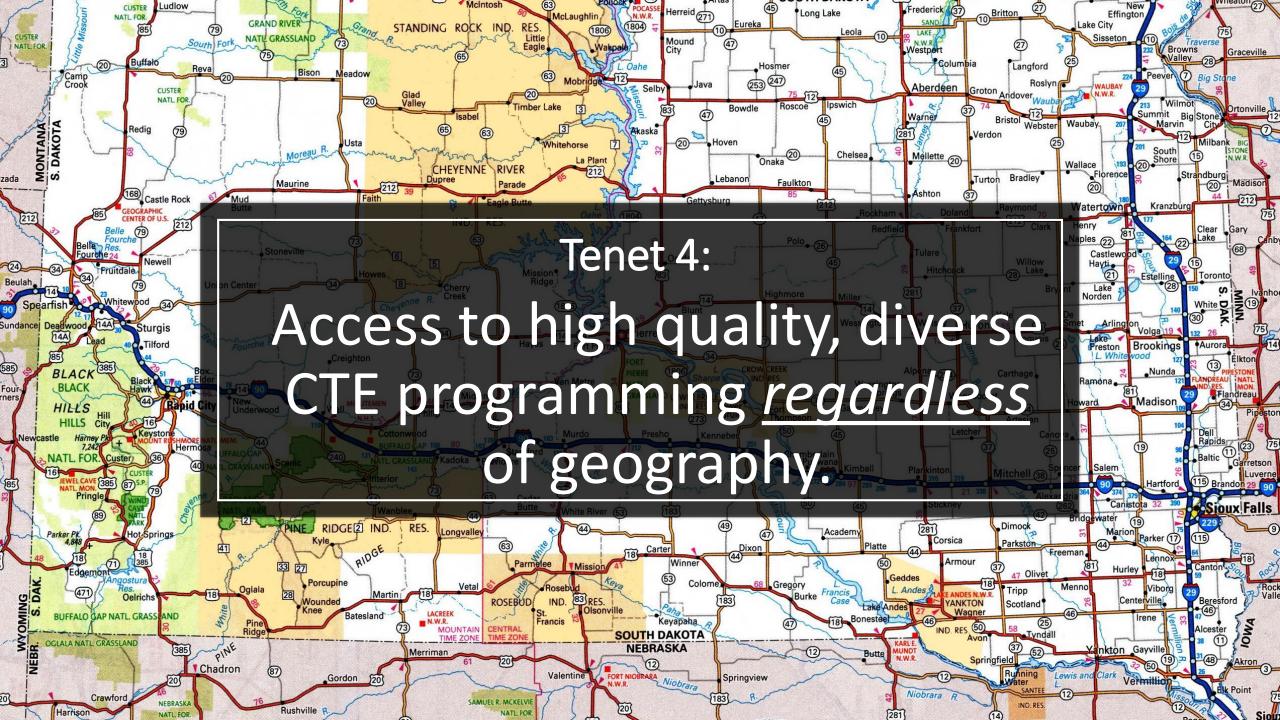
While on your trip, find things that start with each of the letters below & write it next to the corresponding letter. Also write the name of the person who found the ltern. The person with the most finds whall

1	N
3	0
2	P
	Q
	R
-	S
	T
	Ŭ
	V
	W X
	X
	Υ
	Z

Tenet II: Connected and Aligned Programs

Business & Industry
Postsecondary Programs
Real World Experiences
Labor Market Data
Academic Content









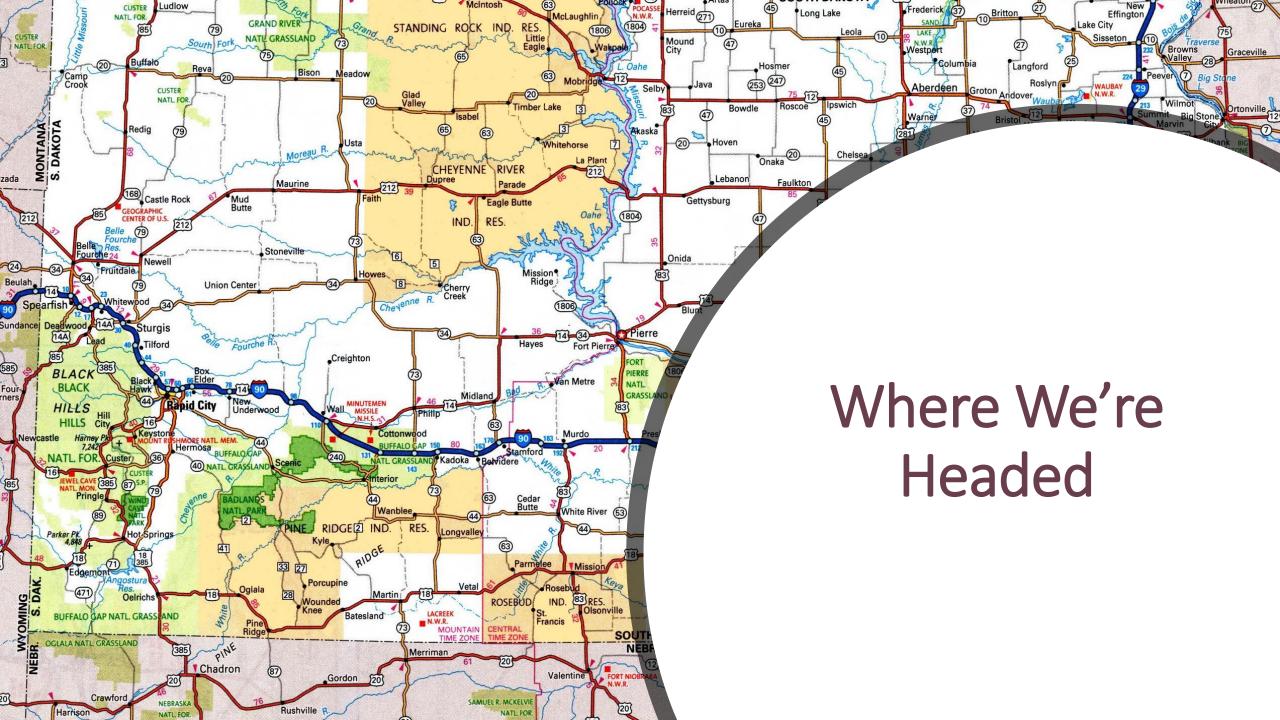
Tenet 5:

Supportive- data, reporting, applications systems.

Perkins Web Portal

The Carl D. Perkins Act of 2006 requires states and their eligible local educa to key areas of Perkins legislation. The Perkins Data Collection system allow tools not only allow the Department of Education to meet its federal reportir and development, and to recognize and resolve performance gaps.

⇒ LOG ON TO THE PERKINS DATA COLLECTION SYSTEM.







General Timeline...

2019-2020 School Year

- 'CLNA Lite'
- Start the full CLNA Process

2020-2021 School Year

- Full CLNA is completed
- Action Plans are due to DCTE by March 15th

January 2020	Improve 2020: Day of Collaboration *Must attend to meet 'CLNA Lite' Requirements
June 2020	Data Coding Training
Summer/Fall 2020	Root Cause Analysis Training
Fall 2020	Prioritize Needs Conduct Root Cause Analysis
Winter 2021	Complete Action Plan
March 15, 2021	Final Action Plan Due to DCTE



Key Steps _ Plan ahea d

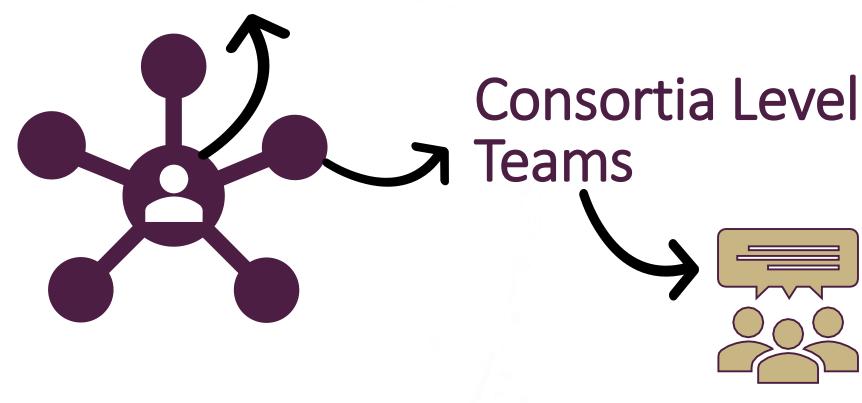
	Collect & Organize Data
Y	Data Analysis
	Prioritize Needs
	Root Cause Analysis
	Connecting to Implementation
>>>>	Develop the Action Plan



District/Consortia Connection

5	Collect & Organize Data	District	District
T	Data Analysis	District	District
	Prioritize Needs	District	District
	Root Cause Analysis	District	Consortia Effort
	Connecting to Implementation	District	Consortia Effort
>>>	Develop the Action Plan	District	Consortia Effort
	Coordination of the Comprehensive Local Needs Assessment (CLNA)	District	Consortia CTE Administrator

Consortia CTE Administrator



District Level Team



CLNA Life Cycle

School Year	CLNA Status
2019-2020	CLNA Lite/Begin Full CLNA
2020-2021	Full CLNA Completed
2021-2022	Implementation
2022-2023	Implementation

Stakeholder Engagement





Learners, Parents, Educators, Organizations & Agencies

CLNA Key Components

Student Performance

Equity & Access

Labor Market Alignment

Size, Scope & Quality

Recruit, Retain & Train Teachers

Resource Responsibility



Perkins Indicators

- Graduation Rate
- Math
- ELA
- Science (when available)
- Postsecondary Placement
- Nontraditional Program Enrollment
- Program Quality Indicator-

Work Based Learning



Work Based Learning

If a student has taken any one of the following courses:

Entrepreneurship Experience (80026)

Senior Experience (80019)

Service Learning (22104)

Youth Internship (80018)

Youth Apprenticeship (80020)

- ✓ Must be for credit and on their transcript.
- ✓ Will then be pulled or uploaded during data collection.





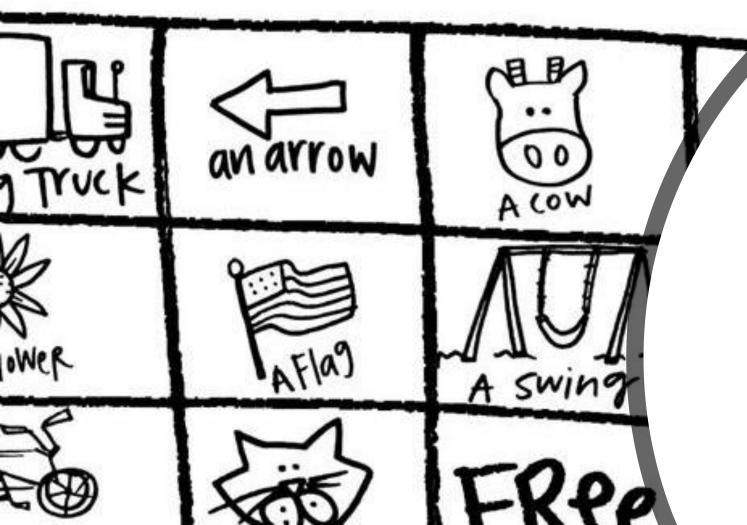


Equality

Equity

Access

Let's Play Bing-L



CTE
Career Cluster
Bingo



Component 3: Labor Market Alignment





Labor Market Information Center

The Labor Market Information Center collects, analyzes and provides to the public information on the labor market of the state. This includes information such as employment levels, unemployment rates, wage and earnings data, estimates of available labor, employment projections, business staffing patterns, career planning information, etc.

Among those who use our information are employers, career decision makers, and education, economic development, job placement

We are workforce developers.

Component 4: Size, Scope and Quality



Learning that works for South Dakota

<u>Size</u>

Programs of Study

Scope

Work Based Learning

Career Development

Business/Advisory Committee Connection

Postsecondary Connection

Industry Recognized Credentials

CTSOs

Quality

Aligned to CTE Content Standards

Teacher Certification

CTE 101



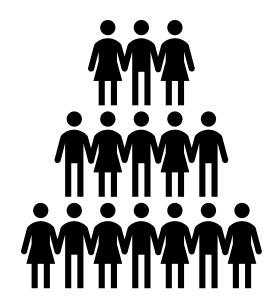


Component 5:

Recruitment, Retention and Training of Teachers

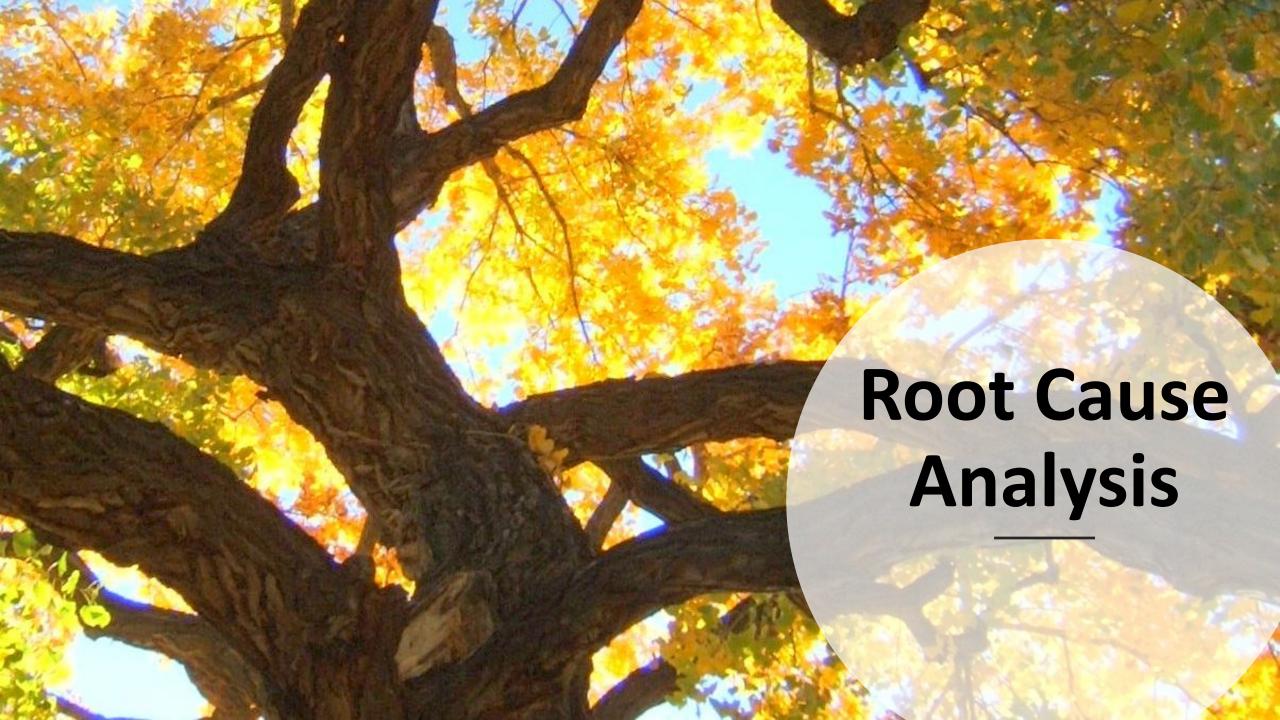


Component 6: Resource Responsibility















Consortia 101

Districts with an allocation of \$15,000 or greater <u>may directly access</u> <u>Perkins funding.</u>

Districts who are not eligible for an allocation of \$15,000 are only eligible to access Perkins funding by joining a consortium.

Districts choose what consortia they are in.

This is the same as has been previously been happening.

Standalone Eligible Districts

- Aberdeen
- Andes Central
- Belle Fourche
- Bennett County
- Brandon Valley
- Brookings
- Chamberlain
- Cheyenne Eagle Butte
- Douglas
- Harrisburg
- Little Wound
- Madison
- McLaughlin
- Meade

Mitchell

Oglala Lakota County

- Pierre
- Rapid City
- Sioux Falls
- Sisseton
- Spearfish
- St. Francis
- Todd County
- Vermillion
- Wagner
- Watertown
- Yankton



Transformed Role: Consortia CTE Administrator



Consortia CTE Administrator Responsibilities

Starting with the FY2021 Perkins Budget

- Completing CTE-CLNA
- Completing local application
- Coordinating hudget requests

5,	Collect & Organize Data	District	District
T	Data Analysis	District	District
	Prioritize Needs	District	District
@	Root Cause Analysis	District	Consortia Effort
	Connecting to Implementation	District	Consortia Effort
>>>	Develop the Action Plan	District	Consortia Effort
**	Coordination of the Comprehensive Local Needs Assessment (CLNA)	District	Consortia CTE Administrator





Consortia Options Responsibilities Comparison



Updated October 2019

	ECDONICIDII ITIEC		CONSORTIA OPTIONS			
H	RESPONSIBILITIES	Standalone District	Local Consortium	Statewide Consortium		
5,7	Collect & Organize Data	District	District	District		
T	Data Analysis	District	District	District		
	Prioritize Needs	District	District	District		
Q	Root Cause Analysis	District	Consortia CTE Administrator Led Supported by Local Districts	Statewide Consortia CTE Administrator Led		
***	Connecting to Implementation	District	Consortia CTE Administrator Led Supported by Local Districts	Statewide Consortia CTE Administrator Led		
>>>	Develop the Action Plan	District	Consortia CTE Administrator Led Supported by Local Districts	Statewide Consortia CTE Administrator Led		
*	Coordination of the Comprehensive Local Needs Assessment (CLNA)	District	Local Consortia CTE Administrator	Statewide Consortia CTE Administrator		
**	CLNA Team	Standalone Districts create their own CLNA team to complete the CLNA.	One person from each district will serve on the consortium CLNA team. Districts are responsible for supporting the consortia's CTE Administrator for the coordination of the CLNA.	One person from each district will then serve on the consortium CLNA team led by the Statewide CTE Administrator.		
	Workload Responsibilities Summary	Standalone Districts will be responsible for entire CLNA including coordination and completion.	Districts will be actively involved in the data collection and organization along with Data Analysis.	Districts will still be actively involved in the data collection and organization along with Data Analysis.		
			Local Consortia will be responsible for the entire CLNA.	DCTE will fund the role of the Statewide CTE Administrator for		

	Standalone District	Local Consortium	Statewide Consortium
Membership	Single district with Perkins allocation of \$15,000 or higher	Multiple school districts whose combined Perkins allocations totals \$15,000 or higher.	Multiple school districts whose combined Perkins allocations totals \$30,000 or higher
Postsecondary Connection	Must include a postsecondary partnership to assist with program alignment and dual credit opportunities for students.	Must include a postsecondary partnership to assist with program alignment and dual credit opportunities for students.	Consortia administrator will be employed at a <u>postsecondary</u> <u>institute</u> enabling a collaborative approach.
	Note- funds will <u>not</u> be combined between the secondary and postsecondary partners.	Note- funds will <u>not</u> be combined between the secondary and postsecondary partners.	Note- funds will <u>not</u> be combined between the secondary and postsecondary partners.

	Standalone District	Local Consortium	Statewide Consortium
Shared Goals	NA	Determined by members of local consortium, as a product of the CLNA (e.g. shared coursework, career cluster collaboration, professional development)	Determined by members of local consortium, as a product of the CLNA (e.g. shared coursework, career cluster collaboration, professional development)
Funding Parameters	NA	If equipment needs exceed 50% of the consortium's allocation, justification must be provided in writing to and approved by the DOE.	If equipment needs exceed 50% of the consortium's allocation, justification must be provided in writing to and approved by the DOE.

	Standalone District	Local Consortium	Statewide Consortium
Operation	Funded by district,	Indirect costs may not	Indirect costs may not exceed 5%
Costs:	Operation costs may not exceed 5% of the Perkins allocation	exceed 5% of the Perkins Allocation	of the Perkins allocation.
		If there are additional costs of administration, these costs may be covered by member districts, business partners or community groups.	DCTE will fund a CTE Consortium Administrator to manage the administrative work of the consortium.
CTE Administrator	Local CTE Administrator	Consortium Identified CTE Administrator	Postsecondary-selected CTE Administrator; funded by DCTE

For Completing CTE-CLNA Completing local application Coordinating budget requests Coordinating data entry Developing internal controls to manage the Perkins grant (e.g. inventory policies, data
collection procedures) • Budgeting and spending at least \$15,000 of the district's Perkins allocation

	Standalone District	Local Consortium	Statewide Consortium
CLNA District	The complete	CLNA is ultimately the	CLNA work is coordinated by
Responsibility	CLNA	responsibility of the CTE	the state funded CTE
	process.	Administrator for the consortium	Administrator(s) per
		with the direct participation and	Statewide Consortium.
		involvement of all member	
		districts.	Districts collect and organize district level data, identify
4 9 8		Districts collect and organize	their local emerging needs
		district level data, identify their	and provide feedback as
		local emerging needs and provide	needed. A representative
4 4 5		feedback as needed. A	from each district serves on
		representative from each district	the Consortium's CLNA
		serves on the Consortium's CLNA	Leadership Team.
<u> </u>		Leadership Team.	

December 18th Pre-Notification

- Creating a new local consortium.
- Plan to leave your current consortium.
- Same consortia new CTE Administrator
- Plan to join the state consortium.
- Plan to stay where you are/as you are.



Consortia Agreements-Due January 15th Submitted as a consortium by the Consortium CTE **Administrator**

JANUARY 2020

Sun	Mon	Tue	Wed	Thu	Fri	Sat
29	30	31	1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	1





Yous wedistered

CONCENTRATOR STATUS COMPARISON

	(NEW) PERKINS V	(OLD) PERKINS IV
	CONCENTRATOR	CONCENTRATOR
Definition	As part of an approved CTE program, a student is a concentrator if the student has earned credit in two cluster or pathway courses, including applicable dual credit, that is within the same career cluster and is taken for high school credit.	 Students in grades 9-12 who have earned two credits in a single approved CTE program of study including: Up to .5 foundational and academic credit A minimum of 1 credit from cluster and/or pathway credit Up to 1 credit of capstone coursework.

	Accounting Pathway	Banking Services Pathway	Business Finance Pathway	Insurance Pathway	Securities & Investments Pathway			
Foundational CTE Courses	Caree	Career Exploration (22151) Foundations of Technology (10004^) Employability (22152^) Entrepreneurship (12053^) Leadership and Service (22101^)						
Cluster Courses	Introduction to Business	ntroduction to Business (12051^) Entrepreneurial Skills (12061^) Personal Finance (19262^) Business Law (12054^) Business Economics (12105) Introduction to Financial Services (12101)						
	Accounting I (12104)	Banking Services (12102) Accounting I (12104)	Accounting I (12104)	Risk Management & Insurance (12106)	Banking Services (12102) Accounting I (12104)			
	Advanced Accounting (12108^)	International Business & Marketing (12056)	Investment Planning (12107)	Principles of Selling (12202)	International Business & Marketing (12056)			
Pathway Courses	Specialized Accounting (12109)	Principles of Selling (12202) Investment Planning (12107)	Risk Management & Insurance (12106)		Principles of Selling (12202) Risk Management & Insurance (12106)			
		Risk Management & Insurance (12106)	International Business & Marketing (12056)		Investment Planning (12107)			
Dual Credit Courses	Visit www.sdmylife.com for a full list of dual credit courses in the Finance Career Cluster.							
Academic Courses	E	Algebra I (02052^) Psychology (04254^) Sociology (04258^) Economics (04201^) US Government (04151^) Probability & Statistics (02201)						
Entrepreneurship Experience (80026) Senior Experience (80010A)								

Entrepreneurship Experience (80026) Senior Experience (80019^)
Service Learning (22104) Youth Internships (80018^) Youth Apprenticeship (80020)

Concentrators

Have had significant enough engagement with the cluster to merit being used to compare data.

MS Level Courses

HS Level Courses

Foundational Courses

Cluster Courses

Pathway Courses

Academic Courses

Capstone Courses

Dual Credit

Virtual Courses



The License Plate Game!

Have you been to all of them yet? Or quite yet?





License Plate Game

0000000





























Michigan

Nebraska

ADL~4681 New York











Nevada

North Carolina

PA PL8S

Pennsylvania





Maine

Florida

MAAA999







































Program Approval/Consultation

- **Work Based Learning**
- Career Development
- Program of Study
- Aligned to CTE Content Standards
- **Business/Advisory Committee Connection**
- Postsecondary Connection
- Teacher Certification
- CTE 101
- Industry Recognized Credentials
- **CTSOs**

Putting it all together!



COMPREHENSIVE LOCAL NEEDS ASSESSMENT (CTE-CLNA):

Needs assessment done at the local and consortia level every 4 years to view needs and create data-driven priorities.



LITE CLNA:

A brief version of the CTE-CLNA



SHARED GOALS:

Based on priorities in the CTE-CLNA, consortia members created shared goals for their approved CTE programs.



PERKINS BUDGET APPROVAL:

Budget requests tie back to the needs and shared goals



DATA REVIEW:

Review of program successes, challenges and data.



PROGRAM APPROVAL:

When identified as a need, a new CTE Program may become an approved CTE Program if it meets size, scope and quality criteria.



PROGRAM CONSULTATION:

Work with CTE Regional Specialist to confirm that the CTE program meets size, scope and quality to be an approved program.

South Dakota Career & Technical Education Perkins V: Putting Together the Pieces

COMPONENTS								
CTE Comprehensive Local Needs Assessment (CTE-CLNA)	Shared Goals	Perkins Budget Approval	Data Review	Program Approval & Consultation	Adding a New Program			
Needs assessment done at the local and consortia level every four years to view needs and create data-driven priorities.	Based on priorities in the CTE-CLNA, consortia members create shared goals for their approved CTE programs.	Budget requests tie back to the needs and shared goals.	Review of program successes, challenges and progress towards meeting goals.	Confirmation that the CTE program meets the size, scope and quality to be an approved program.	Schools with existing approved CTE programs may see a need to add additional programs.			

School Year						
2019-2020	LITE		Completed annually	Completed annually	Program Approval	
2020-2021	Full	Implementation	Completed annually	Completed annually	Program Consultation	May be added
2021-2022	Implementation		Completed annually	Completed annually	Program Consultation	annually based on CTE-CLNA identified
2022-2023	•	•	Completed annually	Completed annually	Program Consultation	needs







On the road again, goin' places that I've never been. Seein' things that I may never see again, and I can't wait to get on the road again.

— Willie Nelson —

Consortia Q&A Office Hours- Nov. 20th 11:30am-1pm Central Time Consortia Q&A Office Hours- Dec. 11th 11:30am-1pm Central Time Consortia Decision Pre-Notification- December 18th Formal Consortia Agreements Due- January 15th Full CLNA Completed- March 2021





https://www.surveymonkey.com/r/PSFDQSQ